Milford, DE for MD Station ANNUAL EEO PUBLIC FILE REPORT

Facility	Dates Report	Employer:	Job Search to:
ID:	Covers:	Forever Media of DE, LLC	careers@forevermediainc.com
	June 1, 2021-	Licensee:	
	May 31, 2022	FM Radio Licenses, LLC	
	Stations, City	Employment Unit Address:	Contact Person, Title, email, phone
	of License:	1666 Blairs Pond Road	number:
53482	WAFL(FM),	Milford, DE 19963	Mark Schollenberger, GM
	Milford, DE	On-Line Public File location:	mschollenberger@forevermediainc.com
53490	WAVD (FM),	www.foreverdelmarva.com	302-260-7084
	Ocean Pines,		
	MD		
53483	WNCL (AM),		
	Milford, DE		
53487	WXDE (FM)		
	Lewes, DE		
58763	WCHK-FM,		
	Milford, DE		

This EEO Public File Report is filed in each Station's online FCC Public File.

Employer is an equal opportunity employer and does not discriminate in the recruiting, hiring, training, or promotion of employees or, in its advertising practices by reason of race, color, religion, sex, or national origin. We engage in a continuing and evolving effort to seek out prospective applicants for employment. The Annual EEO Reports herein exemplify those agencies contacted. Those, which requested to be contacted, are so noted. We have found these agencies to be suppliers of diverse and qualified employment candidates in our continuing outreach program to achieve dissemination of information to a broad section of the community. We periodically re-evaluate the recruitment process to enhance wide dissemination.

Full-Time Vacancies Filled:

Job Title	Hire	Persons	Persons	Recruitment Sources Used from Master	Referring
	Date	Hired	Interviewed	List	Source
On Air	6/28/21	1	9	1,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,34, 40	3
Business Manager	10/25/21	1	4	1,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,40	4
Traffic Director	1/17/22	1	8	1,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,22,27,3 1,32, 34,35,36,39,40	4
ON AIR	4/25/22	1	5	1,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,22,3 1,34,35,36,38,39,40	18
Total		4	26		

Full-Time Recruitment Sources Master List:

Recruitment	Recruitment Source	Source	Referrals from this
Source	Name, Address, Phone, Contact, email, URL	Requested	source
Number		Notification	
1	Forever Media Website	No	0
	1666 Blairs Pond Road		
	Milford, DE 19963		
	1-302-260-7084		
	www.Foreverdelmarva.com		
2	Forever Media ON-AIR RADIO STATIONS	No	0
	WAFL, WAVD, WCHK, WNCL, WXDE		
	1666 Blairs Pond Road		
	Milford, DE 19963		
	1-302-422-7575 www.careers@forevermediainc.com		
	www.careers@rorevermediamc.com		
3	Walk-Ins, Employee/ Client Referrals/Other	No	13
	Mark Schollenberger		
	1666 Blairs Pond Road		
	Milford, DE 19963 1-302-260-7084		
	careers@forevermediainc.com		
	<u>carcers@forevermediame.com</u>		
4	Indeed	No	11
	177 Broad Street,6th Floor, Stamford CT 06901		
	888-746-9333		
	Customer Support		
	<u>www.indeed.com</u>		
5	Internal Posting-Brownsville	No	0
	123 Blaine Road, Brownsville PA 15417		
	Joyce Nicholson		
	724-938-2000 jnicholson@forevermediainc.com		
	Interiorson@forevermedianic.com		
6	Internal Job Posting-Cumberland	No	0
	350 Byrd Avenue		
	Cumberland, MD 21502		
	Jeanie McLaughlin 301-722-6666		
	jmclaughlin@forevermediainc.com		
	including for ever medianic.com		
7	Internal Job Posting- Easton	No	0
	306 Port Street		
	Easton, MD 21601		
	Patty Tibbitt 410-822-3301		
	ptibbit@forevermediainc.com		
	prissing for ever medianic com		
9	Internal Job Posting – Hollidaysburg	No	0
	1 Forever Drive, Hollidaysburg, PA 1664		
	Jody Downing		
	814-941-9800 jdowning@forevermediainc.com		
	<u>juowning@forevermedidific.com</u>]

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10	Internal Job Posting – Johnstown	No	0
	109 Plaza Drive, Johnstown, PA 15905		
	Shelly Lovenduski		
	814-255-4186		
	slovenduski@forevermediainc.com		
11	Internal Job Posting – Lebanon, PA	No	0
	440 Rebecca Street		
	Lebanon, PA 17046		
	Tammy Signor		
	717-272-7651		
	tsignor@forevermediainc.com		
12	Internal Job Posting –Meadville/Franklin	No	0
	900 Water St.		
	Meadville, PA 16335		
	Jill Hamilton		
	814-724-1111		
	jhamilton@forevermediainc.com		
13	Internal Job Posting – Pittsburgh	No	0
	2 Robinson Plaza, Suite 410		
	Pittsburgh, PA 15205		
	Dottie McCartney		
	412-275-3393		
	dmccartney@foreverpittsburgh.com		
14	Internal Job Posting – Sharon	No	0
	87 Stambaugh Ave., Suite 3		
	Sharon, PA 16146		
	Jill Hamilton		
	724-308-7208		
	jhamilton@forevermediainc.com		
15	Internal Job Posting – State College	No	0
	2551 Park Center Blvd.		
	State College, PA 16801		
	Andrew Kreiser		
	814-237-9800		
	<u>akreiser@forevermediainc.com</u>		
16	Internal Job Posting – York/Hanover	No	0
	275 Radio Road		
	Hanover, PA 17331		
	Tammy Signor		
	717-637-3831		
	tsignor@forevermediainc.com		
17	Internal Job Posting – Wilmington	No	0
	2727 Shipley Road		
	Wilmington, DE 19810		
	Bobbi Jo Clifford		
	302-478-2700		
	bclifford@forevermediainc.com		
18	All Access	No	2
	24955 Pacific Coast Highway, C303		
	Malibu, CA 90265		
	310-457-6616		
1	www.Allaccess.com		
20	Chestnut Hill College	No	0
	9601 Germantown Ave	140	
	Philadelphia, PA 19118		
	www.joinhandshake.com		
	www.joitmanasnake.com		
1			

21	Connecticut College 270 Mohegan Ave New London, CT 06320 www.joinhandshake.com	No	0
22	Del-Tech Community College 100 Campus Dr Dover, DE 19904 www.joinhandshake.com	No	0
23	Drew University 36 Madison Ave Madison, NJ 07940 www.joinhandshake.com	No	0
24	Fairleigh Dickinson University 1000 River Road Teaneck, NJ 07666 www.joinhandshake.com	No	0
25	Hofstra University Hempstead, NY 11549 www.joinhandshake.com	No	0
26	Kean University 1000 Morris Ave Union Twsp, NJ 07083 www.joinhandshake.com	No	0
27	LaSalle University 1900 West Olney Ave Philadelphia, PA 19141 www.joinhandshake.com	No	0
28	Lebanon Valley College 101 College Ave Annville, PA 17003 www.joinhandshake.com	No	0
29	Monmouth University 400 Cedar Ave W. Long Branch, NJ 07764 www.joinhandshake.com	No	0
30	Ocean County College College Dr Toms River, NJ 08753 www.joinhandshake.com	No	0
31	Rutgers University College Ave New Brunswick NJ 08901 www.joinhandshake.com	No	0
32	Seton Hall 400 South Orange Ave So. Orange. Nj 07079 www.joinhandshake.com	No	0

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33	Stockton University 101 Vera King Farris Dr Galloway Twsp, NJ 08205 www.joinhandshake.com	No	0
34	University of Delaware 401 Academy St Newark, DE www.joinhandshake.com	No	0
35	University of Maryland 11868 College Backbone Rd Princess Anne, MD 21853 www.joinhandshake.com	No	0
36	Washington College 300 Washington Ave Chestertown, MD 21620 www.joinhandshake.com	No	0
37	Wesleyan University 41 Wyllys Ave Middletown, CT 06459 www.joinhandshake.com	No	0
38	West Chester University 700 South High Street West Chester, PA 19382 www.joinhandshake.com	No	0
39	Wilmington University 320 N Dupont Hwy New Castle, DE 19720 www.joinhandshake.com	No	0
40	LinkedIn www.linkedin.com	No	0
TOTAL			26

Outreach Activities List:

Outreach Number	Date	Recruitment Initiative	Description	Participants
1	8/12/21	#1 Conventions, Job Fairs, Career Days, Career Fairs	Pennsylvania CareerLink Day-The event featured open interviews and information on employment and career opportunities. Information on all current employment opportunities with Forever Media Inc. was offered to attendees. In addition, the information was left with Pennsylvania CareerLink of Greene County to be used with future candidates looking for employment.	Jennifer Martin represented all of the Forever Media stations.
2	8/17 and 8/18/21	#1 Conventions, Job Fairs, Career Days, Career Fairs	APG Chesapeake Virtual Job Fair-open to all employers to connect with job seekers.	Diane Fetty, CHRD represented all of the Forever Media stations
3	9/8/21	#1 Conventions, Job Fairs, Career Days, Career Fairs	Susquehanna Workforce Network Job Fair-This is a multi-employer event held at Ripken Stadium as a way to network and connect with potential employees	Nick Brino, GM – Havre De Grace Doug Hall, AE – Havre De Grace represented all of the Forever Media stations
4	9/29/21	#1 Conventions, Job Fairs, Career Days, Career Fairs	MD-PA College Center Alliance- Opportunity to Connect with thousands of students at the Fall 2021 Virtual Career Fair for the MD-PA College Career Center Alliance: Dickinson College, Gettysburg College, Goucher College, Hood College, McDaniel College, Mount St. Mary's University, Muhlenberg College, Notre Dame of Maryland University, St. John's College, and Washington College	Diane Fetty, CHRD represented all of the Forever Media stations
5	9/30/21	#1 Conventions, Job Fairs, Career Days, Career Fairs	Point Park University-connected with students of Roland School of Business to discuss career opportunities, internships and full-time employment.	Diane Fetty, CHRD represented all of the Forever Media stations
6	9/30/21	#1 Conventions, Job Fairs, Career Days, Career Fairs	Thomas Jefferson University-Jefferson Falls East-connected with students to discuss career opportunities, internships and full-time employment.	Diane Fetty, CHRD represented all of the Forever Media stations
7	10/20/21	#1 Conventions, Job Fairs, Career Days, Career Fairs	Frostburg State University Virtual Career and Internship Fair- opportunity to discuss career opportunities, internships and full- time employment.	Diane Fetty, CHRD represented all of the Forever Media stations
8	10/20/21	#1 Conventions, Job Fairs, Career Days, Career Fairs	Seton Hill University - opportunity to discuss career opportunities, internships and full-time employment.	David Pavlic represented all of the Forever Media stations.
9	10/27/21	#1 Conventions, Job Fairs, Career Days, Career Fairs	Job Fair - The Chase Center This is a multi-employer event hosted by the Delaware Department of Labor. Candidates had the opportunity to market and discuss their skills, ask	Don Dalesio, GM – Wilmington Steve Viehmeyer, GSM – Wilmington represented

			1	I
			questions and apply for positions	all of the Forever Media
- 10	44/44/24	#4.C !!	throughout the company.	stations
10	11/11/21	#1 Conventions,	Point Park University- opportunity to	David Pavlic represented
		Job Fairs, Career	discuss career opportunities,	all of the Forever Media stations.
		Days, Career Fairs	internships and full-time	Stations.
			employment.	
11	2/16/22	#1 Conventions,	Spring 2022 NE Ohio Regional Career	Diane Fetty, CHRD
		Job Fairs, Career	Exploration Fair (school attendees: The	represented all of the
		Days, Career Fairs	University of Akron Baldwin Wallace,	Forever Media stations
			Walsh University, Youngstown State	
			University, Mount Union, Cleveland	
			State University, Ursuline, Hiram	
			College, Lake Erie College, Cuyahoga	
			Community College, Stark State).	
			Opportunity to discuss career	
			opportunities, internships and full-time	
12	2/25/22	#1 Conventions	employment.	Bethany Hildebrand,
12	2/25/22	#1 Conventions, Job Fairs, Career	Juniata Career Day- Participation in the virtual 2 Juniata College Career Day	GSM. represented all of
		Days, Career Fairs	virtual event. This event was designed	the Forever Media
		Days, career rails	to bring students together with	stations
			employers and alumni from 120+	Stations
			business, industry and public service to	
			discuss student career options,	
			internships and full-time employment	
			opportunities.	
13	2/28/2022	#1 Conventions,	JOB EXPO/THE PENNSYLVANIA STATE	Diane Fetty, CHRD
		Job Fairs, Career	UNIVERSITY- THE COLLEGE OF	represented all of the
		Days, Career Fairs	COMMUNICATIONS- Virtual	Forever Media stations
			participation in the 2022 PSU College of	
			communications Virtual JobExpo. The	
			Pennsylvania State University's College	
			of Communications is the largest	
			ACEEJMC accredited undergraduate	
			communications program in the	
			country. This Job Expo is designed for	
			Penn State's top-notch advertising,	
			public relations, film/video, journalism,	
			media studied and telecommunications	
			students and alumni to meet with Radio	
			Broadcasting Groups, public relations	
			firms and the second se	
			firms, newspapers, magazines,	
			production companies and broadcast	
			production companies and broadcast and cable organizations. We have found	
			production companies and broadcast and cable organizations. We have found that participation in this Job Expo has	
			production companies and broadcast and cable organizations. We have found that participation in this Job Expo has provided us an opportunity to meet	
			production companies and broadcast and cable organizations. We have found that participation in this Job Expo has provided us an opportunity to meet strong candidates with relevant	
			production companies and broadcast and cable organizations. We have found that participation in this Job Expo has provided us an opportunity to meet strong candidates with relevant experience in an extremely efficient	
			production companies and broadcast and cable organizations. We have found that participation in this Job Expo has provided us an opportunity to meet strong candidates with relevant experience in an extremely efficient manner covering the entire mid-Atlantic	
14	3/1/22	#1 Conventions	production companies and broadcast and cable organizations. We have found that participation in this Job Expo has provided us an opportunity to meet strong candidates with relevant experience in an extremely efficient manner covering the entire mid-Atlantic region.	Diane Fetty. CHRD
14	3/1/22	#1 Conventions, Job Fairs, Career	production companies and broadcast and cable organizations. We have found that participation in this Job Expo has provided us an opportunity to meet strong candidates with relevant experience in an extremely efficient manner covering the entire mid-Atlantic region. Spring 2022 McDaniel College Virtual	Diane Fetty, CHRD represented all of the
14	3/1/22	Job Fairs, Career	production companies and broadcast and cable organizations. We have found that participation in this Job Expo has provided us an opportunity to meet strong candidates with relevant experience in an extremely efficient manner covering the entire mid-Atlantic region. Spring 2022 McDaniel College Virtual Job & Internship Fair. Opportunity to	Diane Fetty, CHRD represented all of the Forever Media stations
14	3/1/22		production companies and broadcast and cable organizations. We have found that participation in this Job Expo has provided us an opportunity to meet strong candidates with relevant experience in an extremely efficient manner covering the entire mid-Atlantic region. Spring 2022 McDaniel College Virtual Job & Internship Fair. Opportunity to discuss career opportunities, internships	represented all of the
		Job Fairs, Career Days, Career Fairs	production companies and broadcast and cable organizations. We have found that participation in this Job Expo has provided us an opportunity to meet strong candidates with relevant experience in an extremely efficient manner covering the entire mid-Atlantic region. Spring 2022 McDaniel College Virtual Job & Internship Fair. Opportunity to discuss career opportunities, internships and full-time employment.	represented all of the Forever Media stations
14	3/1/22	Job Fairs, Career	production companies and broadcast and cable organizations. We have found that participation in this Job Expo has provided us an opportunity to meet strong candidates with relevant experience in an extremely efficient manner covering the entire mid-Atlantic region. Spring 2022 McDaniel College Virtual Job & Internship Fair. Opportunity to discuss career opportunities, internships	represented all of the

			career opportunities, internships and	
16	2/20/22	#1 Campantians	full-time employment.	David Davilia namasantad
16	3/30/22	#1 Conventions,	The Greater Connellsville Chamber of	David Pavlic represented
		Job Fairs, Career	Commerce. Opportunity to meet with	all of the Forever Media
	1/5/22	Days, Career Fairs	job seekers.	stations
17	4/6/22	#1 Conventions,	Wilmington University-attended a	Diane Fetty, CHRD
		Job Fairs, Career	virtual job fair with an opportunity to	represented all of the
	- 1- 1	Days, Career Fairs	meet with WilmU students and alumni.	Forever Media stations
18	5/3/22	#1 Conventions,	Cambria County Job Fair-opportunity to	Bethany Hildebrand,
		Job Fairs, Career	meet with job seekers	GSM represented all of
		Days, Career Fairs		the Forever stations.
19	Ongoing	#2 Hosted Job	FOREVER MEDIA hosts an on-going job	Diane Fetty, CHRD
		Fairs	fair on its website	
			www.forevermediainc.com where	
			applicants have an opportunity to view	
			open positions, by market, and submit a	
			resume.	
20	None this period.	#5 Forever Media	Forever Media Radio helps prepare	
	'	Internship	students to take their place in society as	
		Program	active, critical and engaged media	
		Fiogram	professionals. We provide internship	
			opportunities to students every year.	
			We work to design a program that	
			allows students to earn college credit	
			for hands on experience at the radio	
			station. The Internships are designed to meet the needs of the radio station and	
			academic requirements of the college or	
			university where the student is enrolled.	
			Each internship is uniquely designed to	
			help prepare students to take their	
			place in society as active, critical and	
			engaged media professionals. Students	
			may work with the News Director,	
			Program Director, Business Manager,	
			Chief Engineer, Sales Manager or the	
			General Manager to fulfill their	
			internship. Promotional interns. They	
			helped develop, plan, implement, and	
			recap ways to market and promote the	
			station and the state of the Astion	
			station group. They attend Live Action	
			Broadcasts for the radio network and	
			- , ,	
21	6/9/2021	#8 Establishment	Broadcasts for the radio network and	Mark Schollenberger,
21	6/9/2021		Broadcasts for the radio network and help promote the event. Maryland DE Delaware Broadcasters	
21	6/9/2021	of Training	Broadcasts for the radio network and help promote the event. Maryland DE Delaware Broadcasters Association Board of Directors Meeting	Mark Schollenberger, Market Manager
21	6/9/2021	of Training Programs for	Broadcasts for the radio network and help promote the event. Maryland DE Delaware Broadcasters	
		of Training Programs for Station Personnel	Broadcasts for the radio network and help promote the event. Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom	Market Manager
21	6/9/2021	of Training Programs for Station Personnel #8 Establishment	Broadcasts for the radio network and help promote the event. Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Maryland DE Delaware Broadcasters	Market Manager Mark Schollenberger,
		of Training Programs for Station Personnel #8 Establishment of Training	Broadcasts for the radio network and help promote the event. Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Maryland DE Delaware Broadcasters Association Board of Directors Meeting	Market Manager
		of Training Programs for Station Personnel #8 Establishment of Training Programs for	Broadcasts for the radio network and help promote the event. Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Maryland DE Delaware Broadcasters	Market Manager Mark Schollenberger,
22	11/4/2021	of Training Programs for Station Personnel #8 Establishment of Training Programs for Station Personnel	Broadcasts for the radio network and help promote the event. Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom	Market Manager Mark Schollenberger, Market Manager
		of Training Programs for Station Personnel #8 Establishment of Training Programs for Station Personnel #8 Establishment	Broadcasts for the radio network and help promote the event. Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Pennsylvania Association of	Market Manager Mark Schollenberger, Market Manager Bobbi Castellucci, Marke
22	11/4/2021	of Training Programs for Station Personnel #8 Establishment of Training Programs for Station Personnel #8 Establishment of Training	Broadcasts for the radio network and help promote the event. Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Pennsylvania Association of Broadcasters held the 2020 Board of	Market Manager Mark Schollenberger, Market Manager Bobbi Castellucci, Marke Mgr., Dave Davies,
22	11/4/2021	of Training Programs for Station Personnel #8 Establishment of Training Programs for Station Personnel #8 Establishment of Training Programs for	Broadcasts for the radio network and help promote the event. Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Pennsylvania Association of Broadcasters held the 2020 Board of Directors Meeting	Market Manager Mark Schollenberger, Market Manager Bobbi Castellucci, Marke
22	11/4/2021	of Training Programs for Station Personnel #8 Establishment of Training Programs for Station Personnel #8 Establishment of Training	Broadcasts for the radio network and help promote the event. Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Pennsylvania Association of Broadcasters held the 2020 Board of Directors Meeting virtually. Presentations of broadcast	Market Manager Mark Schollenberger, Market Manager Bobbi Castellucci, Market Mgr., Dave Davies, Market Manager,
22	11/4/2021	of Training Programs for Station Personnel #8 Establishment of Training Programs for Station Personnel #8 Establishment of Training Programs for	Broadcasts for the radio network and help promote the event. Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Maryland DE Delaware Broadcasters Association Board of Directors Meeting via Zoom Pennsylvania Association of Broadcasters held the 2020 Board of Directors Meeting	Market Manager Mark Schollenberger, Market Manager Bobbi Castellucci, Market Mgr., Dave Davies,

24	1/14/2022	#8 Establishment	Maryland DE Delaware Broadcasters	Mark Schollenberger,
	, ,	of Training	Association Board of Directors Meeting	Market Manager
		Programs for	via Zoom	
		Station Personnel		
25	5/5/22 thru	#8 Establishment	Pennsylvania Association of	Bobbi Castellucci, Market
	5/6/22	of Training	Broadcasters held an in-person Board of	Manger, Dave Davies,
		Programs for	Directors meeting and Awards Luncheon	Market Manager
26	D: Monthly	Station Personnel #8 Establishment	at the Harrisburg Hilton.	Duagnama Dinagtana and
20	Bi-Monthly	of Training	Forever Media Corporate Program Director, Mike Stevens, conducts a bi-	Program Directors and GMs with Mike Stevens
		Programs for	monthly telephone conference call with	GIVIS WITH WIRE STEVENS
		Station Personnel	the Program Directors and General	
			Managers to review, guide and train in	
			order to help them succeed in their	
			careers and the overall operation of the	
			Radio Stations. These calls routinely	
			include coaching and support from	
			Forever Media President Lynn Deppen	
			and Radio Consultant Joel Raab.	
27	Weekly	#8 Establishment	A weekly telephone conference call is	Production Directors and
		of Training Programs for	held on Thursdays at 10:31 am with Production Directors and copywriters,	Copywriters
		Station Personnel	who are divided into group, to share	
		Station rersonner	ideas for commercials and promos.	
28	Weekly	#8 Establishment	A weekly telephone conference call is	Programming Staff
	•	of Training	held on Tuesdays at 10:31 am with the	
		Programs for	programming air staff, who are divided	
		Station Personnel	into group, to share ideas on air	
			content.	
29	Occasionally	#8 Establishment	Mike Stevens will occasionally share a	Programming/Production
		of Training Programs for	webinar or presentation to programming and/or production	Staff
		Station Personnel	directors and copywriters as they are	
			held by consultants and other broadcast	
			organizations.	
30	Monthly	#8 Establishment	Forever Media Corporate Program	Production Directors and
		of Training	Director, Mike Stevens conducts a	Copywriters with Mike
		Programs for	monthly telephone conference call with	Stevens
		Station Personnel	Production Directors and Copy Writers	
			to guide, and train in order to help them succeed in their careers, as well as share	
			ideas and talk about trends in copy	
			writing and production. These calls	
			include coaching and support from	
			Mike.	
31	Daily	#8 Establishment	Account Executives are provided with	Sales Staff
		of Training	daily group sales meetings to further	
		Programs for Station Personnel	their understanding of sales,	
		Station reisonnel	communication, marketing trends/opportunities and sales	
			information. These morning meetings	
			are usually led by the General Sales	
			Manager or General Manager. When	
			individual training is required, the	
			Account Executives are assisted by the	
			General Sales Manager and/or the	
			General Manager.	

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32	Ongoing	#8 Establishment of Training Programs for Station Personnel	Forever Media makes available Monarch (previously Matrix Solutions) to the Sales Department. Matrix offers a webbased media-specific software platform that enables the sales department to maximize their advertising opportunities. The program provides media sales workflow while giving the exact information needed for prospecting, managing, evaluating, and closing business. Training tools for all aspects of sales are provided and available within this program.	All Management and sales staff
33	Annually and upon hire	#8 Establishment of Training Programs for Station Personnel	Forever Media supports and has a commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee trained annually.	All Employees
34	Weekly	#8 Establishment of Training Programs for Station Personnel	Forever Media incorporates an additional level of employee training with the ThinkZoom-P1Learning program. P1Learning provides on-line training and operations development solutions focused exclusively on the media industry. P1 provides selling techniques and concepts, tips, training, development leadership advice and legal compliance requirements to salespersons, human resources, supervisors and management. All Forever Media employees have access to hundreds of interactive courses, tests and written materials on a variety of topics relevant to the industry.	All Employees
35	Ongoing	#8 Establishment of Training Programs for Station Personnel	Forever Media General Managers schedule weekly, daily and individual meetings with Sales Account Executives to review, guide and train in order to help each succeed in their career. Additionally, every Tuesday morning, the Vice-President of Sales conducts a telephone-conferenced webinar to mentor all Forever Media station General Managers, General Sales Managers, Market Managers through a process of informal discussion of knowledge, education, coaching and support as it relates to work, career, or professional development.	VP of Sales, GM's, GSM's, Sales Staff, Market Managers
36	Ongoing	#8 Establishment of Training Programs for Station Personnel	The station's General Manager, General Sales Manager and Account Executives routinely train on-line with the Radio Advertising Bureau. During this period, all have earned Radio Marketing	Sales Staff

			Durfacei and Contifications from the	1
			Professional Certifications from the	
			Radio Advertising Bureau. These	
			educational and instructional courses	
			are designed to improve our sales	
			team's knowledge about radio and	
			offers educational/instructional courses	
			designed to improve management, daily	
			operations and leadership of the Radio	
			Stations.	
37	Ongoing	#8 Establishment	The General Manager and General Sales	GM's, GSM's
		of Training	Manager have routinely trained on-line	
		Programs for	with the Pennsylvania Associations of	
		Station Personnel	Broadcasters (The Local Broadcast Sales	
			Team & P1 Selling).	
38	Ongoing	#8 Establishment	Forever Media makes available	Traffic staff, Sales
		of Training	Marketron which offers a web-based	Assistants, Programming
		Programs for	media-specific software platform that	Staff, and Business
		Station Personnel	enables the traffic departments,	Managers
			production departments, and business	
			managers to maximize their managing	
			and invoicing of commercials, non-	
			traditional revenue and digital. Training	
			tools for all aspects are provided and	
			available within this program.	
39	Ongoing	#8 Establishment	Forever Media makes available	Sales Staff
33	Ongoing		Nielsen. Nielsen offers platform training	Sales Stall
		of Training		
		Programs for Station Personnel	for the sales department. Training tools	
		Station Personner	for all aspects are provided and	
			available within this program including a	
	10/07/01		monthly calendar of training sessions.	201 01 10 10 1
41	10/27/21	#10 Participation	Point Park University-Future of	Mike Sherry, VP of Sales
		of programs	Broadcast Day-program for broadcast	
		relating to career	students. Panelists from the PAB's	
		opportunities in	Board of Directors gave their valuable	
		broadcasting	input to the students to help prepare	
		sponsored by	and encourage them for a career in	
		educational	broadcasting.	
		institutions		
41	Upon Request	#16 Radio Station	We routinely give group tours of our	1666 Blairs Pond Road,
		Group Tours	facility,1666 Blairs Pond Road, Milford,	Milford, DE 19963/All
			DE 19963 to organizations such as the	Staff
			Boy and Girl Scouts, elementary and	
			high school groups, church groups and	
			other similar groups. The tours provide	
			an introduction to the Radio	
			Broadcasting Industry and are offered	
			for free. A typical tour includes	
			information on the history of Radio and	
			our stations. We explain and	
			demonstrate the broadcasting	
			equipment used to transmit	
			programming from the studio to the	
			transmitter site, we explain the studio	
1			equipment and how it functions. An	
1			introduction and hands-on recording of	
1			commercial production is	
			demonstrated. An explanation of all	
			positions and responsibility of station	
	1		positions and responsibility of station	

Forever Media EEO Report Milford, DE 6-1-21 through 5-31-22 report for MD Station

	personnel is also given. We discuss our
	station formats, audience and coverage
	area. The tours are tailored to meet the
	goals of the specific groups. To request
	a tour contact: Forever Media, Inc. 1666
	Blairs Pond Road, Milford, DE 19963
	Attention: GM or call 302-422-7575